

## Almond Industry Position Report

**OCTOBER 2016**

### 2016-2017 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2016-2017</u>	<u>2015-2016</u>	<u>% Change</u>
		<u>08/01 - 10/31</u> <u>Kernel Wt.</u>	<u>08/01 - 10/31</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2016	412.0	412,001,125	376,614,224	9.40%
2. Crop Receipts to Date	2,050.0	1,558,570,288	1,449,074,304	7.56%
3. [2% Loss and Exempt]	(41.0)	(31,171,406)	(28,981,486)	
4. New Crop Marketable (2-3)	2,009.0	1,527,398,882	1,420,092,818	7.56%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,421.0</u>	<u>1,939,400,007</u>	<u>1,796,707,042</u>	7.94%

### Shipments by Handlers

7. Domestic	660.0	177,106,726	155,076,318	14.21%
8. Export	<u>1,340.0</u>	<u>430,016,521</u>	<u>276,646,902</u>	55.44%
9. Total Shipments	2,000.0	<u>607,123,247</u>	<u>431,723,220</u>	40.63%
10. Forecasted Carryout	<u>421.0</u>			
11. Computed Inventory (6-9)		<u>1,332,276,760</u>	<u>1,364,983,822</u>	-2.40%

### Commitments (sold, not delivered)\*\*

12. Domestic		250,824,415	233,951,391	7.21%
13. Export		<u>336,591,053</u>	<u>212,015,026</u>	58.76%
14. Total Committed Shipments		<u>587,415,468</u>	<u>445,966,417</u>	31.72%
15. Uncommitted Inventory (11-14)		<u>744,861,292</u>	<u>919,017,405</u>	-18.95%

Handlers reporting commitments represent 98% of the 2015/2016 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2016-2017 Crop Year		2015-2016 Crop Year	
		10/01 - 10/31	08/01 - 10/31	10/01 - 10/31	08/01 - 10/31
<u>DOMESTIC</u>	Shelled	41,261,659	118,323,269	32,416,374	101,329,825
	Manufactured Products	20,886,956	65,433,601	19,064,974	60,261,833
	Inshell	379,108	819,778	453,996	743,157
	(Interhandler Transfers)	1,176,403	2,260,827	1,342,672	2,522,648
	(Industry Purchases)	(1,982,355)	(5,811,756)	(775,888)	(4,173,083)
	<b>Total:</b>	<u>60,109,114</u>	<u>177,106,726</u>	29%	<u>50,498,601</u>
<u>EXPORT</u>	Shelled	106,616,926	245,473,646	72,436,775	165,774,950
	Manufactured Products	10,986,104	30,038,909	9,236,662	31,578,379
	Inshell	92,413	92,612	130,383	130,420
	<b>Total:</b>	<u>57,745,985</u>	<u>154,411,354</u>	71%	<u>30,279,711</u>
<u>NET SHIPMENTS</u>		<u>235,550,542</u>	<u>607,123,247</u> 100%	<u>162,582,132</u>	<u>431,723,220</u> 100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>761,680</u>	<u>3,331,795</u>	<u>450,424</u>	<u>3,910,239</u>

Global Percent Total Shipments	2018/17 vs. 2015/16 YTD +/-	World Region Destination	2016 - 2017 - Current			2016 - 2017 - YTD			2015 - 2016 - Current			2015 - 2016 - YTD									
			Current Month - October, 2016	August 1 through October 31, 2016	Month TOTAL	SHELLED 67%	INSHELL 33%	NKW 39%	SHELLED 64%	INSHELL 36%	NKW 36%	Month TOTAL	SHELLED 73%	INSHELL 27%	NKW 27%	Month TOTAL	SHELLED 71%	INSHELL 29%	NKW 29%	Month TOTAL	
4%	55%	NORTH AMERICA	Canada	5,642,963	191,000	5,833,963	14,869,702	280,350	15,150,052	4,386,974	0	4,386,974	9,601,024	0	4,386,974	9,601,024	0	4,386,974	0	4,386,974	
			Mexico	2,281,113	177,275	2,458,388	5,204,790	697,369	5,902,159	1,898,799	53,700	1,952,500	4,647,039	124,700	1,898,799	0	4,647,039	1,898,799	0	1,898,799	0
50%	12%	LATIN AMERICA/CARIBBEAN	Argentina	191,000	199,309	390,309	280,350	8,309	288,659	0	8,309	17,325	17,325	0	17,325	17,325	0	17,325	0	17,325	17,325
			Brazil	177,275	185,476	362,751	697,369	8,201	705,570	53,700	8,201	0	53,700	124,700	0	53,700	124,700	0	53,700	0	124,700
36%	25%	WESTERN EUROPE	Belgium	1,964,000	0	1,964,000	4,293,540	0	4,293,540	1,878,164	0	1,878,164	4,756,492	0	1,878,164	4,756,492	0	1,878,164	0	1,878,164	4,756,492
			Denmark	308,000	0	308,000	1,783,800	0	1,783,800	572,000	0	572,000	1,669,900	0	572,000	1,669,900	0	572,000	0	572,000	0
18%	23%	SOUTHEAST ASIA	Indonesia	120,235	0	120,235	666,126	0	666,126	150,500	0	150,500	633,250	0	150,500	633,250	0	150,500	0	150,500	633,250
			Malaysia	635,825	0	635,825	1,427,550	0	1,427,550	454,750	0	454,750	1,223,712	0	454,750	1,223,712	0	454,750	0	454,750	1,223,712
18%	18%	EUROPE	France	2,490,310	16,835	2,507,145	5,609,089	16,835	5,625,924	1,981,286	17,127	1,998,413	4,457,831	40,428	1,981,286	4,457,831	40,428	1,981,286	0	1,981,286	4,498,259
			Germany	10,421,943	0	10,421,943	27,647,730	32,535	27,680,265	8,472,428	0	8,472,428	22,429,418	62,699	8,472,428	22,429,418	62,699	8,472,428	0	8,472,428	22,492,117
31%	71%	SOUTH/CENTRAL ASIA	India	664,314	16,694,871	17,359,185	1,943,123	80,093,579	82,036,702	1,721,232	12,568,596	14,289,828	4,972,220	45,151,199	50,123,419	0	4,972,220	45,151,199	0	4,972,220	50,123,419
			Kazakhstan	264,000	0	264,000	524,000	0	524,000	0	0	0	0	0	0	0	0	0	0	0	0
18%	15%	WESTERN EUROPE	Italy	6,666,718	74,256	6,740,974	15,749,227	330,270	16,079,497	78,020	0	78,020	414,131	0	78,020	414,131	0	78,020	0	78,020	414,131
			Netherlands	4,963,793	0	4,963,793	11,649,322	0	11,649,322	3,991,640	0	3,991,640	4,777,975	0	3,991,640	4,777,975	0	3,991,640	0	3,991,640	4,777,975
18%	75%	ASIA-PACIFIC	Norway	703,000	0	703,000	2,429,690	0	2,429,690	352,000	0	352,000	892,169	0	352,000	892,169	0	352,000	0	352,000	892,169
			Spain	18,988,718	124,883	19,113,601	43,363,409	387,110	43,750,519	17,270,770	153,840	17,424,610	36,802,669	409,261	17,270,770	36,802,669	409,261	17,270,770	409,261	17,270,770	36,802,669
36%	18%	EUROPE	Sweden	388,000	0	388,000	1,603,500	0	1,603,500	788,000	0	788,000	2,228,000	0	788,000	2,228,000	0	788,000	0	788,000	2,228,000
			Switzerland	209,000	0	209,000	561,000	0	561,000	1,516,000	0	1,516,000	1,869,750	0	1,516,000	1,869,750	0	1,516,000	0	1,516,000	1,869,750
18%	18%	EUROPE	United Kingdom	3,669,643	0	3,669,643	8,364,033	0	8,364,033	2,374,743	0	2,374,743	6,393,605	0	2,374,743	6,393,605	0	2,374,743	0	2,374,743	6,393,605
			TOTAL WESTERN EUROPE	52,807,128	191,404	52,998,532	126,356,082	865,431	127,221,513	45,994,979	565,650	46,560,629	106,917,086	1,087,485	45,994,979	106,917,086	1,087,485	45,994,979	1,087,485	45,994,979	106,917,086

Global Percent Total Shipments	2016/17 vs. 2015/16 YTD +/-	2016 - 2017 - Current				2016 - 2017 - YTD				2015 - 2016 - Current				2015 - 2016 - YTD			
		Current Month - October, 2016				August 1 through October 31, 2016				Current Month - October, 2016				August 1 through October 31, 2016			
		SHELLED 67%	INSHELL 33%	Month TOTAL 100%	World Region Destination	SHELLED 64%	INSHELL 36%	Month TOTAL 100%	SHELLED 73%	INSHELL 27%	Month TOTAL 100%	SHELLED 71%	INSHELL 29%	Month TOTAL 100%	SHELLED 71%	INSHELL 29%	Month TOTAL 100%
				<b>CENTRALEASTERN EUROPE</b>													
	70%			Bulgaria	545,900	0	545,900		832,474	0	832,474	80,500	0	80,500	490,500	0	490,500
	117%			Croatia	336,000	0	336,000		556,000	0	556,000	124,000	0	124,000	256,000	0	256,000
	0%			Czech Republic	88,000	0	88,000		484,000	0	484,000	220,000	0	220,000	483,200	0	483,200
	81%			Estonia	700,000	0	700,000		1,183,200	0	1,183,200	264,000	0	264,000	654,000	0	654,000
	326%			Latvia	88,000	0	88,000		291,650	0	291,650	0	0	0	68,500	0	68,500
	80%			Lithuania	306,000	0	306,000		554,000	0	554,000	175,800	0	175,800	307,800	0	307,800
	138%			Poland	423,200	0	423,200		902,800	0	902,800	116,000	0	116,000	380,000	0	380,000
	0%			Romania	168,000	0	168,000		292,000	0	292,000	0	0	0	0	0	0
	86%			<b>III CENTRALEASTERN EURO</b>	<u>3,077,600</u>	<u>0</u>	<u>3,077,600</u>		<u>6,051,724</u>	<u>0</u>	<u>6,051,724</u>	<u>1,200,300</u>	<u>0</u>	<u>1,200,300</u>	<u>3,252,000</u>	<u>0</u>	<u>3,252,000</u>
22%	20%			<b>Total EUROPE</b>	55,884,728	191,404	56,076,132		132,407,806	865,431	133,273,237	47,195,279	565,650	47,760,929	110,169,086	1,087,485	111,256,571
				<b>MIDDLE EAST</b>													
	20%			Cyprus	44,000	0	44,000		298,400	0	298,400	124,500	0	124,500	249,000	0	249,000
	26%			Israel	546,800	0	546,800		1,465,300	32,787	1,498,087	442,250	33,462	475,712	1,123,775	65,039	1,188,814
	251%			Jordan	1,474,000	221,895	1,695,895		1,919,500	333,486	2,252,986	86,000	31,500	117,500	547,000	94,500	641,500
	776%			Kuwait	713,000	0	713,000		980,600	0	980,600	112,000	0	112,000	112,000	0	112,000
	0%			Lebanon	754,000	0	754,000		1,045,200	0	1,045,200	572,375	0	572,375	1,041,375	0	1,041,375
	66%			Saudi Arabia	1,318,500	25,650	1,344,150		4,345,450	53,073	4,398,523	437,000	0	437,000	2,650,750	0	2,650,750
	239%			Turkey	3,304,410	5,453,374	8,757,784		8,127,410	12,411,449	20,538,859	1,845,000	2,252,518	4,097,518	3,092,800	2,960,022	6,052,822
	101%			United Arab Emirates	6,579,716	1,675,221	8,254,937		14,997,011	3,335,517	18,332,528	2,445,000	416,143	2,861,143	7,133,150	1,998,169	9,131,319
	135%			<b>III MIDDLE EAST</b>	<u>15,047,776</u>	<u>7,380,578</u>	<u>22,428,354</u>		<u>33,702,582</u>	<u>16,170,750</u>	<u>49,873,332</u>	<u>6,141,875</u>	<u>2,744,123</u>	<u>8,885,998</u>	<u>16,088,724</u>	<u>5,128,230</u>	<u>21,216,954</u>
				<b>NORTH AFRICA</b>													
	-40%			Algeria	0	0	0		440,000	0	440,000	168,000	0	168,000	736,850	0	736,850
	144%			Egypt	443,000	48,800	491,800		825,000	48,800	873,800	176,000	15,260	191,260	343,000	15,260	358,260
	114%			Tunisia	396,000	0	396,000		439,950	0	439,950	169,000	0	169,000	206,000	0	206,000
	21%			<b>III NORTH AFRICA</b>	<u>839,000</u>	<u>48,800</u>	<u>887,800</u>		<u>1,704,950</u>	<u>48,800</u>	<u>1,753,750</u>	<u>621,000</u>	<u>15,260</u>	<u>636,260</u>	<u>1,429,850</u>	<u>15,260</u>	<u>1,445,110</u>
				<b>SUB-SAHARAN AFRICA</b>													
	61%			South Africa	147,000	0	147,000		1,724,550	0	1,724,550	241,925	0	241,925	1,069,015	0	1,069,015
	72%			<b>III SUB-SAHARAN AFRICA</b>	<u>147,000</u>	<u>0</u>	<u>147,000</u>		<u>1,905,550</u>	<u>0</u>	<u>1,905,550</u>	<u>241,925</u>	<u>0</u>	<u>241,925</u>	<u>1,105,515</u>	<u>0</u>	<u>1,105,515</u>
9%	125%			<b>Total MIDDLE EAST/AFRICA</b>	16,033,776	7,429,378	23,463,154		37,313,082	16,219,550	53,532,632	7,004,800	2,759,383	9,764,183	18,624,089	5,143,490	23,767,579
	55%			<b>TOTAL EXPORTS</b>	117,695,443	57,745,985	175,441,428		275,605,167	154,411,354	430,016,521	81,803,820	30,279,711	112,083,531	197,484,249	79,163,153	276,646,902
29%	14%			<b>TOTAL DOMESTIC</b>	60,109,114		60,109,114		177,106,726		177,106,726	50,498,601		50,498,601			155,076,318
100%	41%			<b>GRAND TOTAL SHIPMENTS</b>	235,550,542		235,550,542		607,123,247		607,123,247	162,582,132		162,582,132			431,723,220



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2016 through October 31, 2016**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	50,795,714	45,539,688	612,111	3.26%	1.34%
Avalon	5,948,195	4,927,176	93,046	0.38%	1.89%
Butte	71,759,451	60,918,871	442,008	4.60%	0.73%
Butte/Padre	162,698,920	137,326,339	1,041,082	10.44%	0.76%
Carmel	122,633,042	97,031,099	972,718	7.87%	1.00%
Carrion	162,632	161,661	1,997	0.01%	1.24%
Folsom	304,730	237,815	7,623	0.02%	3.21%
Fritz	62,614,535	40,256,261	561,451	4.02%	1.39%
Hash	2,121,402	809,037	87,850	0.14%	10.86%
Hashem	157,175	149,547	1,057	0.01%	0.71%
Independence	24,884,574	23,864,070	338,696	1.60%	1.42%
Livingston	3,722,058	2,973,515	52,751	0.24%	1.77%
Marchini	547,280	547,280	15,499	0.04%	2.83%
Marcona	686,710	841,794	3,399	0.04%	0.40%
Mission	6,338,384	4,115,524	16,303	0.41%	0.40%
Mixed	20,718,776	27,976,706	1,017,223	1.33%	3.64%
Mono	292,398	242,910	4,420	0.02%	1.82%
Monterey	201,356,282	169,871,104	2,375,259	12.92%	1.40%
Morley	713,155	553,254	4,762	0.05%	0.86%
Neplus	594,913	532,918	6,527	0.04%	1.22%
Nonpareil	683,211,425	661,650,882	8,181,771	43.84%	1.24%
Padre	26,580,210	25,236,560	96,125	1.71%	0.38%
Peerless	4,394,980	3,276,003	10,722	0.28%	0.33%
Price	23,050,349	20,165,924	94,541	1.48%	0.47%
Ruby	2,215,222	1,421,686	7,896	0.14%	0.56%
Sonora	19,464,132	19,871,778	378,214	1.25%	1.90%
Supareil	2,049,303	1,820,798	15,306	0.13%	0.84%
Tokyo	400,189	338,235	4,346	0.03%	1.28%
Winters	7,197,515	6,003,034	52,051	0.46%	0.87%
Wood Colony	49,859,292	44,927,474	342,208	3.20%	0.76%
<b>Major Variables Sub Total</b>	<b>1,557,472,943</b>	<b>1,403,588,943</b>	<b>16,838,962</b>	<b>99.93%</b>	<b>1.20%</b>
<b>Minor Variables Sub Total</b>	<b>1,093,689</b>	<b>1,345,615</b>	<b>17,843</b>	<b>0.07%</b>	<b>1.33%</b>
<b>Grand Total All Varieties</b>	<b>1,558,566,632</b>	<b>1,404,934,558</b>	<b>16,856,805</b>	<b>100.00%</b>	<b>1.20%</b>

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA incoming Certificates**

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

<b>Domestic</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	8.9%	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29	34.85
September	15.0%	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54	33.98
October	19.0%	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30	41.28
November			48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05	41.80
December			42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75	23.96
January			44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50	29.11
February			51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52	29.25
March			41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30	32.70
April			50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14	33.09
May			53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00	27.89
June			53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21	33.57
July			51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38	33.29
<b>Total</b>		177.11	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98	394.77

<b>Export</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	54.1%	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39	59.85
September	55.2%	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67	88.01
October	56.5%	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28	118.67
November			91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19	87.72
December			92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87	70.58
January			84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10	68.01
February			103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95	56.72
March			119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95	58.32
April			116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64	62.49
May			124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39	60.61
June			120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23	69.15
July			87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71	66.27
<b>Total</b>		430.02	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37	866.40

<b>Net</b>	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	34.8%	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68	94.70
September	41.0%	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21	121.99
October	44.9%	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58	159.95
November			140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24	129.52
December			135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63	94.54
January			129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60	97.12
February			155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47	85.98
March			161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25	91.02
April			167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78	95.58
May			178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39	88.50
June			174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44	102.72
July			138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09	99.55
<b>Total</b>		607.13	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36	1,261.17