

Almond Industry Position Report

SEPTEMBER 2020

2020-2021 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2020-2021</u>	<u>2019-2020</u>	<u>% Change</u>
		<u>08/01 - 09/30</u> <u>Kernel Wt.</u>	<u>08/01 - 09/30</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2020	450.1	450,122,464	318,318,593	41.41%
2. Crop Receipts to Date	3,000.0	1,052,439,335	839,324,155	25.39%
3. [2% Loss and Exempt]	(60.0)	(21,048,787)	(16,786,483)	
4. New Crop Marketable (2-3)	2,940.0	1,031,390,548	822,537,672	25.39%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>3,390.1</u>	<u>1,481,513,012</u>	<u>1,140,856,265</u>	29.86%

Shipments by Handlers

7. Domestic	916.8	129,513,397	116,805,611	10.88%
8. Export	<u>1,948.3</u>	<u>324,510,941</u>	<u>227,163,967</u>	42.85%
9. Total Shipments	2,865.1	<u>454,024,338</u>	<u>343,969,578</u>	32.00%
10. Forecasted Carryout	<u>525.0</u>			
11. Computed Inventory (6-9)		<u>1,027,488,674</u>	<u>796,886,687</u>	28.94%

Commitments (sold, not delivered)**

12. Domestic		426,194,857	280,438,598	51.97%
13. Export		<u>666,512,061</u>	<u>384,074,482</u>	73.54%
14. Total Committed Shipments		<u>1,092,706,918</u>	<u>664,513,080</u>	64.44%
15. Uncommitted Inventory (11-14)		<u>-65,218,244</u>	<u>132,373,607</u>	-149.27%

**Handlers reporting commitments represent 97% of the 2019/2020 crop

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		2020-2021 Crop Year		2019-2020 Crop Year		
		09/01 - 09/30	08/01 - 09/30	09/01 - 09/30	08/01 - 09/30	
<u>DOMESTIC</u>	Shelled	37,635,864	75,647,399	33,496,441	72,657,011	
	Manufactured	31,234,775	63,061,388	26,356,078	57,498,458	
	Products	333,107	807,670	340,007	723,499	
	Inshell	342,383	357,655	130,122	1,080,475	
	(Interhandler Transfers)	(3,518,611)	(6,591,252)	(3,989,469)	(9,532,747)	
	(Industry Purchases)	<u>(2,442,984)</u>	<u>(3,769,463)</u>	<u>(1,980,860)</u>	<u>(5,621,085)</u>	
	Total:	<u>63,584,534</u>	<u>129,513,397</u>	<u>54,352,319</u>	<u>116,805,611</u>	34%
<u>EXPORT</u>	Shelled	106,944,181	178,632,383	81,106,543	132,817,548	
	Manufactured	10,657,978	21,046,178	9,828,634	21,129,140	
	Products	190,953	241,766	53,419	113,697	
	Inshell	<u>79,594,682</u>	<u>124,590,614</u>	<u>50,898,898</u>	<u>73,103,582</u>	
	Total:	<u>197,387,794</u>	<u>324,510,941</u>	<u>141,887,494</u>	<u>227,163,967</u>	66%
<u>NET SHIPMENTS</u>		<u>260,972,328</u>	<u>454,024,338</u>	<u>196,239,813</u>	<u>343,969,578</u>	100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>1,383,540</u>	<u>2,805,996</u>	<u>957,051</u>	<u>2,172,880</u>	

Destination > 250,000 LBS. Current YTD are reported

Global Percent Total Shipments	2020/21 vs. 2019/20 YTD + / -	World Region Destination	2020 - 2021 - Current			2020 - 2021 - YTD			2019 - 2020 - Current			2019 - 2020 - YTD		
			Current Month - September, 2020			August 1 through September 30, 2020			Current Month - September, 2019			August 1 through September 30, 2019		
			SHELLED	NKW	Month	SHELLED	NKW	YTD	SHELLED	NKW	Month	SHELLED	NKW	YTD
			60%	40%	100%	62%	38%	100%	64%	36%	100%	68%	32%	100%
5%		NORTH AMERICA												
	-6%	Canada	4,180,409	0	4,180,409	9,651,477	0	9,651,477	4,373,324	16,080	4,389,404	10,280,859	16,080	10,296,939
	21%	Mexico	2,849,972	0	2,849,972	4,950,219	0	4,950,219	2,015,563	0	2,015,563	4,106,040	0	4,106,040
	2%	Ttl NORTH AMERICA	7,059,581	0	7,059,581	14,645,896	0	14,645,896	6,397,567	16,080	6,413,647	14,395,579	16,080	14,411,659
		LATIN AMERICA/CARIBBEAN												
	1,172%	Argentina	491,300	0	491,300	747,750	0	747,750	36,990	0	36,990	58,790	0	58,790
	217%	Brazil	1,154,296	0	1,154,296	2,232,099	0	2,232,099	310,980	17,865	328,845	686,399	17,865	704,264
	63%	Chile	736,325	0	736,325	1,427,575	0	1,427,575	657,000	0	657,000	874,000	0	874,000
	45%	Colombia	755,085	0	755,085	1,408,085	0	1,408,085	714,350	0	714,350	971,405	0	971,405
	46%	Costa Rica	215,094	0	215,094	303,094	0	303,094	207,400	0	207,400	207,400	0	207,400
	98%	Peru	668,250	0	668,250	958,250	0	958,250	396,563	0	396,563	484,163	0	484,163
	110%	Ttl LATIN AMERICA/CARIBB	4,317,253	0	4,317,253	7,588,620	0	7,588,620	2,467,690	17,865	2,485,555	3,596,442	17,865	3,614,307
	23%	Total AMERICAS	11,376,834	0	11,376,834	22,234,516	0	22,234,516	8,865,257	33,945	8,899,202	17,992,021	33,945	18,025,966
		NORTHEAST ASIA												
	-9%	China/HongKong	13,056,386	8,810,746	21,867,132	15,544,503	10,800,093	26,344,596	7,553,153	18,325,511	25,878,664	8,782,041	20,082,112	28,864,153
	2%	Japan	5,629,854	0	5,629,854	8,383,218	0	8,383,218	5,760,500	63,468	5,823,968	8,194,227	63,468	8,257,695
	53%	South Korea	6,701,652	0	6,701,652	9,625,288	0	9,625,288	4,302,254	0	4,302,254	6,291,036	0	6,291,036
	22%	Taiwan	950,250	22,500	972,750	1,109,250	22,500	1,131,750	797,625	0	797,625	930,511	0	930,511
	3%	Ttl NORTHEAST ASIA	26,338,142	8,833,246	35,171,388	34,662,259	10,822,593	45,484,852	18,413,532	18,388,979	36,802,511	24,197,815	20,145,580	44,343,395
		SOUTHEAST ASIA												
	-17%	Indonesia	367,785	0	367,785	796,759	0	796,759	471,000	0	471,000	955,116	0	955,116
	92%	Malaysia	976,380	0	976,380	1,412,370	0	1,412,370	312,000	0	312,000	736,750	0	736,750
	20%	Singapore	413,050	0	413,050	555,000	0	555,000	301,669	0	301,669	462,419	0	462,419
-37%	Thailand	724,000	0	724,000	1,457,800	0	1,457,800	646,850	1,079,434	1,726,284	1,230,850	1,079,434	2,310,284	
449%	Vietnam	1,489,640	1,356,298	2,845,938	2,353,480	1,356,298	3,709,778	462,000	64,440	526,440	550,000	125,747	675,747	
56%	Ttl SOUTHEAST ASIA	4,050,855	1,356,298	5,407,153	6,743,121	1,356,298	8,099,419	2,234,019	1,143,874	3,377,893	3,987,516	1,205,181	5,192,697	
	SOUTH/CENTRAL ASIA													
-10%	Afghanistan	74,000	133,565	207,565	146,000	151,160	297,160	224,000	0	224,000	332,000	0	332,000	
178%	Bangladesh	402,078	0	402,078	490,078	0	490,078	176,000	0	176,000	176,000	0	176,000	
139%	India	205,500	63,252,486	63,457,986	358,750	103,640,323	103,999,073	214,485	23,493,826	23,708,311	556,410	42,914,851	43,471,261	
17%	Kazakhstan	1,143,600	0	1,143,600	1,698,850	0	1,698,850	916,500	0	916,500	1,352,000	101,143	1,453,143	
280%	Pakistan	396,216	542,574	938,790	592,216	764,096	1,356,312	160,000	89,644	249,644	267,750	89,644	357,394	
135%	Ttl SOUTH/CENTRAL ASIA	2,265,394	63,928,625	66,194,019	3,373,894	104,555,579	107,929,473	1,763,985	23,583,470	25,347,455	2,801,160	43,105,638	45,906,798	
	AUSTRALASIA/OCEANIA													
-44%	Australia	169,988	0	169,988	476,804	0	476,804	266,557	415,485	682,042	433,381	415,485	848,866	
27%	New Zealand	203,000	0	203,000	710,936	0	710,936	233,900	0	233,900	560,100	0	560,100	
-17%	Ttl AUSTRALASIA/OCEANIA	372,988	0	372,988	1,187,740	0	1,187,740	500,457	415,485	915,942	1,013,481	415,485	1,428,966	
36%	68%	Total ASIA-PACIFIC	33,027,379	74,118,169	107,145,548	45,967,014	116,734,470	162,701,484	22,911,993	43,531,808	66,443,801	31,999,972	64,871,884	96,871,856

Global Percent Total Shipments	2020/21 vs. 2019/20 YTD + / -	World Region Destination	2020 - 2021 - Current			2020 - 2021 - YTD			2019 - 2020 - Current			2019 - 2020 - YTD		
			Current Month - September, 2020			August 1 through September 30, 2020			Current Month - September, 2019			August 1 through September 30, 2019		
			SHELLED 60%	NKW INSHELL 40%	Month TOTAL 100%	SHELLED 62%	NKW INSHELL 38%	YTD TOTAL 100%	SHELLED 64%	NKW INSHELL 36%	Month TOTAL 100%	SHELLED 68%	NKW INSHELL 32%	YTD TOTAL 100%
		WESTERN EUROPE												
	-43%	Belgium	1,144,021	0	1,144,021	2,061,771	0	2,061,771	1,930,398	0	1,930,398	3,641,463	0	3,641,463
	-13%	Denmark	484,000	0	484,000	1,185,800	0	1,185,800	660,000	0	660,000	1,364,560	0	1,364,560
	33%	France	1,824,247	0	1,824,247	4,476,947	0	4,476,947	1,556,449	0	1,556,449	3,366,779	0	3,366,779
	7%	Germany	6,735,809	0	6,735,809	16,194,305	0	16,194,305	8,517,127	30,600	8,547,727	15,172,807	30,600	15,203,407
	170%	Greece	1,968,550	95,706	2,064,256	2,521,200	143,514	2,664,714	395,000	80,392	475,392	906,350	80,392	986,742
	57%	Italy	7,210,734	306,191	7,516,925	14,275,734	401,604	14,677,338	4,674,350	451,873	5,126,223	8,837,050	507,624	9,344,674
	49%	Netherlands	6,182,800	0	6,182,800	12,089,977	0	12,089,977	4,447,494	0	4,447,494	8,137,967	0	8,137,967
	12%	Norway	1,379,500	0	1,379,500	2,489,512	0	2,489,512	1,035,946	0	1,035,946	2,216,046	0	2,216,046
	14%	Spain	14,947,088	169,003	15,116,091	30,453,221	200,710	30,653,931	12,875,893	203,909	13,079,802	26,668,683	233,996	26,902,679
	-17%	Sweden	643,200	0	643,200	1,113,111	0	1,113,111	579,200	0	579,200	1,333,600	0	1,333,600
	-19%	Switzerland	82,200	0	82,200	250,200	0	250,200	44,000	0	44,000	308,430	0	308,430
	58%	United Kingdom	2,834,400	0	2,834,400	5,355,450	0	5,355,450	1,947,215	0	1,947,215	3,380,069	0	3,380,069
	23%	Ttl WESTERN EUROPE	45,647,549	570,900	46,218,449	92,960,878	745,828	93,706,706	38,830,572	766,774	39,597,346	75,633,518	852,612	76,486,130
		CENTRAL/EASTERN EUROPE												
	51%	Bulgaria	210,000	0	210,000	332,000	0	332,000	131,500	0	131,500	219,500	0	219,500
	33%	Croatia	616,000	0	616,000	878,000	0	878,000	616,000	0	616,000	660,000	0	660,000
	175%	Czech Republic	176,000	0	176,000	352,018	0	352,018	0	0	0	128,000	0	128,000
	10%	Estonia	1,139,450	0	1,139,450	1,927,450	0	1,927,450	660,000	0	660,000	1,758,000	0	1,758,000
	131%	Georgia	418,000	0	418,000	680,000	0	680,000	250,000	0	250,000	294,000	0	294,000
	11%	Lithuania	308,000	0	308,000	880,000	0	880,000	528,000	0	528,000	792,275	0	792,275
	217%	Poland	513,450	0	513,450	1,115,050	0	1,115,050	264,000	0	264,000	352,000	0	352,000
	116%	Ukraine	606,000	0	606,000	949,000	0	949,000	352,000	0	352,000	440,000	0	440,000
	49%	Ttl CENTRAL/EASTERN EUROPE	4,504,900	0	4,504,900	7,931,518	0	7,931,518	3,236,500	0	3,236,500	5,337,775	0	5,337,775
22%	24%	Total EUROPE	50,152,449	570,900	50,723,349	100,892,396	745,828	101,638,224	42,067,072	766,774	42,833,846	80,971,293	852,612	81,823,905
		MIDDLE EAST												
	14%	Iraq	88,000	0	88,000	260,000	0	260,000	72,000	0	72,000	228,000	0	228,000
	26%	Israel	1,122,500	0	1,122,500	1,603,250	32,652	1,635,902	876,000	191,174	1,067,174	1,061,500	238,273	1,299,773
	28%	Jordan	575,000	97,151	672,151	1,377,000	129,101	1,506,101	648,000	173,162	821,162	1,001,500	173,162	1,174,662
	-15%	Saudi Arabia	1,364,000	0	1,364,000	1,533,160	0	1,533,160	1,188,000	0	1,188,000	1,796,000	0	1,796,000
	31%	Turkey	5,111,700	2,477,486	7,589,186	5,681,716	3,493,657	9,175,373	2,373,000	3,588,284	5,961,284	3,015,000	3,990,444	7,005,444
	12%	United Arab Emirates	11,124,650	2,126,716	13,251,366	14,332,450	3,250,646	17,583,096	10,103,500	2,581,077	12,684,577	12,758,650	2,910,588	15,669,238
	14%	Ttl MIDDLE EAST	19,973,850	4,701,353	24,675,203	25,544,326	6,906,056	32,450,382	16,059,100	6,533,697	22,592,797	21,046,000	7,312,467	28,358,467
		NORTH AFRICA												
	409%	Egypt	567,900	15,400	583,300	655,900	15,400	671,300	132,000	0	132,000	132,000	0	132,000
	1,429%	Libya	396,000	188,860	584,860	484,000	188,860	672,860	44,000	0	44,000	44,000	0	44,000
	352%	Morocco	998,900	0	998,900	2,189,150	0	2,189,150	308,000	0	308,000	484,000	0	484,000
	221%	Ttl NORTH AFRICA	2,314,800	204,260	2,519,060	3,725,050	204,260	3,929,310	652,000	0	652,000	1,223,550	0	1,223,550
		SUB-SAHARAN AFRICA												
	67%	South Africa	842,800	0	842,800	1,440,625	0	1,440,625	433,174	32,674	465,848	827,549	32,674	860,223
	81%	Ttl SUB-SAHARAN AFRICA	947,800	0	947,800	1,557,025	0	1,557,025	433,174	32,674	465,848	827,549	32,674	860,223
8%	25%	Total MIDDLE EAST/AFRICA	23,236,450	4,905,613	28,142,063	30,826,401	7,110,316	37,936,717	17,144,274	6,566,371	23,710,645	23,097,099	7,345,141	30,442,240
	43%	TOTAL EXPORTS	117,793,112	79,594,682	197,387,794	199,920,327	124,590,614	324,510,941	90,988,596	50,898,898	141,887,494	154,060,385	73,103,582	227,163,967
29%	11%	TOTAL DOMESTIC			63,584,534			129,513,397			54,352,319			116,805,611
100%	32%	GRAND TOTAL SHIPMENTS			260,972,328			454,024,338			196,239,813			343,969,578



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2020 through September 30, 2020

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	31,069,586	32,091,979		2.95%	
Avalon	2,108,909	1,932,127		0.20%	
Bennett	287,718	297,830		0.03%	
Butte	12,275,242	15,092,824		1.17%	
Butte/Padre	49,848,240	47,876,981		4.74%	
Carmel	20,591,287	20,775,679		1.96%	
Folsom	260,454	314,995		0.02%	
Fritz	3,427,694	3,178,146		0.33%	
Independence	128,100,030	130,505,581		12.17%	
Livingston	1,333,621	1,403,905		0.13%	
Marchini	11,470	11,470		0.00%	
Marcona	0	0		0.00%	
Mission	484,492	423,942		0.05%	
Mixed	8,112,747	11,041,859		0.77%	
Mono	180,444	175,935		0.02%	
Monterey	43,346,755	39,201,585		4.12%	
Morley	51,136	51,137		0.00%	
Neplus	82,558	171,319		0.01%	
Nonpareil	673,300,486	690,130,320		63.98%	
Padre	3,573,960	3,426,774		0.34%	
Peerless	1,043,178	1,378,317		0.10%	
Price	6,702,579	6,993,234		0.64%	
Ruby	33,388	33,388		0.00%	
Savana	76,837	76,838		0.01%	
Shasta	5,282,105	5,279,363		0.50%	
Sonora	11,212,992	10,107,545		1.07%	
Supareil	3,592,390	3,929,273		0.34%	
Tokyo	41,794	41,794		0.00%	
Winters	2,269,548	2,541,693		0.22%	
Wood Colony	43,337,486	42,785,591		4.12%	
Major Varieties Sub Total	1,052,039,126	1,071,271,424		99.96%	
Minor Varieties Sub Total	400,209	765,566		0.04%	
Grand Total All Varieties	1,052,439,335	1,072,036,990		100.00%	

This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates

NOTE:

An error was identified in the USDA reporting of inedibles for September 2020 receipts. Efforts to correct the inedible values were not completed in time for the issuance of this report. Inedible values will be reported next on the October 2020 Position Report.

Almond Board of California
Record Breaking History
Million Pounds

Domestic	20/21 vs. 19/20	20/21	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12
August	5.6%	65.93	62.45	67.05	67.25	58.80	53.98	51.14	50.67	48.28	43.54
September	17.0%	63.58	54.35	50.08	50.44	58.20	50.60	48.48	49.63	37.29	42.50
October			62.55	68.18	63.91	60.11	50.50	64.23	59.42	61.10	51.69
November			60.70	64.22	61.12	52.25	48.80	51.56	58.86	54.45	53.40
December			57.49	53.38	52.97	49.17	42.82	48.13	47.14	39.15	36.64
January			71.17	65.30	60.18	57.29	44.99	53.07	52.25	44.65	38.02
February			64.36	58.41	53.75	51.81	51.11	49.27	54.47	43.18	38.74
March			79.67	60.71	63.28	56.20	41.70	56.26	57.01	52.20	48.49
April			77.70	67.67	73.30	50.77	50.95	58.74	50.87	51.36	45.45
May			57.15	66.16	66.29	58.60	53.36	52.35	54.64	54.31	53.72
June			58.50	57.15	62.28	65.30	53.36	54.31	53.35	51.28	49.61
July			68.15	62.87	59.95	57.47	51.03	51.86	53.50	51.15	44.90
Total	10.88%	129.51	774.25	741.17	734.73	675.96	593.19	639.40	641.81	588.40	546.71

Export	20/21 vs. 19/20	20/21	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12
August	49.1%	127.12	85.28	87.18	101.32	111.22	72.19	90.55	97.26	91.37	67.99
September	39.1%	197.39	141.89	118.77	140.14	143.36	92.38	114.55	127.48	118.56	123.67
October			202.95	178.93	182.58	175.44	112.08	140.41	169.19	159.93	167.87
November			175.19	173.41	167.34	135.26	91.72	94.00	139.58	129.54	159.69
December			148.47	146.22	151.59	107.05	92.60	100.00	110.46	120.10	120.56
January			149.32	144.31	133.32	108.51	84.25	62.30	108.03	111.87	115.66
February			137.42	128.54	136.38	100.46	103.94	90.71	94.87	116.83	111.11
March			128.56	124.24	130.67	121.99	119.38	133.88	94.28	88.44	124.05
April			103.50	109.34	103.10	101.21	116.59	92.36	86.85	78.16	103.07
May			96.74	112.56	92.01	112.09	124.71	87.25	89.09	77.25	91.70
June			116.86	108.02	94.49	111.75	120.66	96.49	99.48	86.00	91.72
July			111.98	91.32	83.86	96.49	87.55	70.65	79.01	100.01	74.82
Total	42.85%	324.51	1,598.16	1,522.85	1,516.79	1,424.83	1,218.05	1,173.14	1,295.58	1,278.05	1,351.91

Net	20/21 vs. 19/20	20/21	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12
August	30.7%	193.05	147.73	154.23	168.57	170.02	126.17	141.69	147.93	139.65	111.53
September	33.0%	260.97	196.24	168.85	190.58	201.56	142.98	163.02	177.11	155.85	166.18
October			265.50	247.11	246.49	235.55	162.58	204.64	228.61	221.03	219.55
November			235.90	237.63	228.46	187.51	140.52	145.56	198.45	183.99	213.10
December			205.96	199.60	204.56	156.22	135.42	148.14	157.60	159.24	157.21
January			220.50	209.61	193.50	165.80	129.24	115.37	160.27	156.52	153.68
February			201.78	186.95	190.13	152.26	155.05	139.98	149.34	160.02	149.85
March			208.22	184.95	193.95	178.19	161.08	190.14	151.29	140.64	172.54
April			181.19	177.01	176.40	151.98	167.55	151.09	137.72	129.52	148.52
May			153.89	178.72	158.30	170.69	178.07	139.60	143.73	131.56	145.42
June			175.37	165.17	156.76	177.05	174.01	150.80	152.82	137.28	141.32
July			180.13	154.19	143.81	153.97	138.58	122.51	132.51	151.16	119.72
Total	32.00%	454.02	2,372.41	2,264.02	2,251.52	2,100.79	1,811.24	1,812.53	1,937.38	1,866.45	1,898.62